

2024 MYBA Charter Show

FEES and TERMS & CONDITIONS

YACHTS

REGISTRATIONS WILL BE **EXCLUSIVELY ONLINE**.

NO ONSITE REGISTRATIONS WILL BE POSSIBLE.

The emphasis of the Show is on displaying quality, commercially registered yachts, currently available for charter, both motor and sail of 20m and over, represented by a Central Agent, as defined in the Central Agents section of the Charter Show Terms & Conditions.

YACHTS **LISTED** ON YACHTFOLIO:

Yachts that are <u>listed on YACHTFOLIO</u> will be accepted subject to dockage availability and receipt of full payment.

CENTRAL AGENT YACHTS NOT LISTED ON YACHTFOLIO:

- For yachts that are <u>not listed on YACHTFOLIO</u> the following should be provided:
 - Three YACHT CONDITION DECLARATIONS will be required from YACHTFOLIO subscribing Brokers (Retail, Sales or Charter Management) who have personally inspected the yachts or had successful charters within the last 12 months.
 - a Certificate of Appointment (to be completed online and then signed by yacht owner) as proof of their appointment by the owner to market the yacht for charter.

Registrations are only valid when completed in full and cleared funds have been received. These funds will be returned if the registration is unsuccessful or <u>if it is withdrawn prior to confirmation</u> of acceptance.

FURTHER MANDATORY DOCUMENTATION for all yachts:

YACHT CERTIFICATE – CALL SIGN – YACHT PHOTO. You are reminded that presentation of the Yacht Certificate, Call Sign and Yacht photo is mandatory for each yacht registered at the Show. The registration will be considered valid and complete only if it contains this documentation, which can be uploaded on the website at the time of the registration.

<u>The MYBA Captains' Guidelines</u> must be read and accepted by Captains of yachts attending the Show.



Yacht Registration fees

(to be paid via Show website)

Are calculated on LOA

| Yacht sizes (LOA) | Early Bird fees For registrations completed by Tuesday 27 February 2024 | Fees applicable from Wednesday 28 February 2024 |
|-------------------|---|---|
| 20m – 26m | 1796 EUR + VAT | 1995 EUR + VAT |
| Up to 30m | 2174 EUR + VAT | 2415 EUR + VAT |
| Up to 35m | 3119 EUR + VAT | 3465 EUR + VAT |
| Up to 40m | 3686 EUR + VAT | 4095 EUR + VAT |
| Up to 45m | 4158 EUR + VAT | 4620 EUR + VAT |
| Up to 50m | 4631 EUR + VAT | 5145 EUR + VAT |
| Up to 55m | 5346 EUR + VAT | 5940 EUR + VAT |
| Up to 60m | 5940 EUR + VAT | 6600 EUR + VAT |
| Up to 65m | 6435 EUR + VAT | 7150 EUR + VAT |
| Up to 70m | 6930 EUR + VAT | 7700 EUR + VAT |
| 71 m and over | 7425 EUR + VAT | 8250 EUR + VAT |
| Multi-hulls | LENGTH fee x 1,5 | LENGTH fee x 1,5 |

Please note that any catamarans wishing to participate in the Show should contact Marina Molo Vecchio via email mybashow.marina@mmv.it or phone +39 010 27011

Please note that 22% VAT is applicable to yachts providing Italian invoicing details. For further clarification, please email mybashow.accounts@pestoseagroup.com

Please note that the yacht registration fee does not include berthing or utilities. See below for further details.

Captains of yachts accepted in the Show will receive in due course, 2 invitations to the Show Opening Cocktail.



CONFIRMATION and CANCELLATION

- 1. Following registration and receipt of payment, all yachts will be placed on a waiting list pending acceptance.
- 2. Acceptance will be issued by the Show onsite managers (on behalf of the MYBA Charter Show Panel) as quickly as possible following registration and payment. Every effort will be made to accommodate your yacht in the Show.
- 3. Upon written acceptance of a yacht's entry, the following cancellation policy will apply.

Cancellation:

Up to and including Friday <u>12 April 2024</u>: 50% refund of the registration fees, if berth can be reallocated to another yacht.

From Saturday 13 April 2024: NO REFUND.

YACHTS ON THE WAITING LIST MUST WITHDRAW THEIR REGISTRATION SHOULD THEY BE UNABLE TO ATTEND.

Unless, and until, such notice of withdrawal is received, the standard refund policy will apply upon acceptance which can occur at any time.

CONFIRMED YACHTS:

REGISTRATION IS NOT TRANSFERABLE FROM ONE YACHT TO ANOTHER.

It is recommended that each yacht provides a proper and up-to-date brochure, a detailed crew profile and a complete list of sports, entertainment and communication equipment.

The Central Agent representing the registered yacht agrees that any MYBA Charter Show Panel decisions made regarding the yacht's acceptance to the 2024 MYBA Charter Show remain final and definitive.

Central Agents are kindly requested to respect the Show Event schedule when organising events on their managed yachts. Parties onboard during the Show period shall be restricted to officially registered attendees of the MYBA Charter Show, wearing their pass and daily bracelet.

Should Brokers' lunches exceed lunchtime hours, yachts should be open at the usual time (14h30) to allow Brokers' visits.

Central Agents are asked to ensure that the MYBA <u>Captains' Guidelines</u> are read and accepted by the captains of the yachts they are registering at the Show.



THE MYBA CHARTER SHOW PANEL RESERVES THE RIGHT TO REVIEW ALL APPLICATIONS ACCORDING TO ITS PUBLISHED CRITERIA AND TO ACCEPT OR REJECT THEM AT ITS DISCRETION.

Please note:

- Owners of attending yachts, their family and PAs may come in free of charge.
 Central Agents of the corresponding yachts will need to register these passes online.
 Registration is made from the respective YACHT registration form on the condition it is completed, accepted and fully paid.
 - Once owners are registered by the CA, the CA will need to print out their owners passes.
- The DAILY FEE for <u>Operational Yacht Managers</u>, <u>Owners' Representatives</u> of attending yachts is EURO 396 + VAT. The fee will be reduced to EURO 226 + VAT if the attending yacht is represented by a MYBA Member company.
 - Central Agents of the corresponding yachts will need to register these daily passes online.
 - Registration is made from the respective YACHT registration form on the condition it is completed, accepted and fully paid.
 - Once the registrations are completed by the CA, the CA will need to print out the passes.
- The DAILY FEE for <u>Captains of non-attending yachts</u>, that are listed on <u>YACHTFOLIO</u>, is EURO 170 + VAT if the CA company is a MYBA Member and EURO 226 + VAT if the CA company is a <u>YACHTFOLIO</u> Subscriber.
 - Registration will be done online by the corresponding Central Agent, from the CA registration form, and upon receipt by email, the pass will need to be forwarded to the Captain for printing out.

If the MYBA Charter Show Panel receives complaints as to the condition of a vessel exhibiting during the Show, further references from visiting brokers will be requested and access will not automatically be granted to exhibit in the following year's Show. The MYBA Charter Show Panel will request evidence and references that the yacht has been brought up to an acceptable level for the industry.



FEES RELATING TO MARINA MOLO VECCHIO:

CENTRAL AGENTS ARE ASKED TO ENSURE THAT THEY SHARE WITH THEIR CAPTAINS THE INFORMATION BELOW ABOUT THE MARINA AND RELATED FEES.

Once a yacht has been registered online and attendance confirmed, Marina Molo Vecchio Reservations Dept will contact the Central Agent and/or the Captain for all practical details.

DAILY Berthing Fees

(to be paid directly to Marina Molo Vecchio)

Berthing fees are **calculated on LOA**. Please see the price list below.

NEW to 2024: Please note that in the Yacht Registration Form, there is an additional section for providing a second set of invoicing details for the payment of Berthing and Utilities, should these differ from the ones specified for the payment of the registration fee.

Please note that payment of the berthing fees and Utilities will be done directly to Marina Molo Vecchio (and not through the website).

| Up to 22m | 177 € + VAT |
|-------------|----------------|
| Up to 26m | 228 € + VAT |
| Up to 30m | 284 € + VAT |
| Up to 35m | 354 € + VAT |
| Up to 40m | 442 € + VAT |
| Up to 45m | 531 € + VAT |
| Up to 55m | 708 € + VAT |
| Up to 65m | 885 € + VAT |
| Up to 75m | 1.012 € + VAT |
| Up to 90m | 1.265 € + VAT |
| Multi-hulls | Length fee x 2 |
| | |

PLEASE NOTE: 22% VAT on berthing fees will be charged for every yacht

A minimum of six days will be charged. For longer stays please contact Marina Molo Vecchio for availability and quotation, and send an e-mail to mybashow.marina@mmv.it or call +39 010 27011.

Cost for utilities:

Water: 5.00 € per cubic metre + 22% VAT (no VAT is due for commercial yachts)



Shore power: 0.34€ per Kwh + 22% VAT (no VAT is due for commercial yachts). The cost might change in accordance with the fluctuation of energy prices.

Please note that berthing fees and utilities will need to be paid before departure.

For environmental reasons all visiting yachts are asked to use the shore power supplied by the marina and to stop their generators during their stay.

SHORE POWER: Yachts' installation must comply with the local shore power.

A yacht unable to connect to the shore power will not be able to participate in the Show.

For any information, please contact the Marina Office by email - mybashow.marina@mmv.it or by phone +39 010 27011.

IMPORTANT INFORMATION FOR CAPTAINS:

As Marina Molo Vecchio is located within a commercial port, commercially registered yachts must carry out port clearances and formalities.

Please appoint an authorised local Yacht Agent to complete the procedure prior to arrival.

Should you need a local agent, you may contact Pesto Sea Group to support you with a complete and efficient service (genova@pestoseagroup.com - please indicate MYBA in the email subject) or alternatively, you may contact any other registered agent of your choice.

Please be reminded that Pleasure yachts over 300 GRT must carry out a garbage declaration. Yachts over 500 GRT must request a pilot and port mooring assistance.

Yacht area access information:

Before the opening of the Show, only crew wearing yacht uniform and/or showing the pass given by Marina Molo Vecchio will be allowed inside the yacht area. Each pass will need to show the yacht stamp and the name of the crew member. Please email the updated crew list (editable file preferable) before April 21 to mybashow.marina@mmv.it.

During the Captains' Safety Briefing on Sunday 21st April, each Captain will be given his/her personal Show pass, along with the passes for all crew.

Yacht Arrival and Departure dates

Yachts are expected to arrive by Saturday 20 April 2024 and it is important to respect the timeslots given by the Marina. A minimum of 6 nights will be charged and the Show daily berthing fees will be applied. For any additional days of dockage, before or after the mandatory 6 days, please contact the Marina for availability and quotation by sending an e-mail to mybashow.marina@mmv.it.



Each yacht's date and time of arrival will depend on their size and berth location and will be agreed in coordination with Marina Molo Vecchio. One additional factor affecting this is the availability of Pilots and Port Mooring assistance for yachts over 500GRT.

Please note that yachts cannot leave before the end of the Show.

For the same reasons that are mentioned above, the yacht's date and time of departure will also have to be agreed with Marina Molo Vecchio.

DELIVERIES, SUPPLIES AND SHIP AGENTS' APPOINTMENTS ON/TO THE YACHTS must be arranged outside of the Show hours and therefore before 9h00 in the morning and after 18h30; such visitors may only be admitted when accompanied by a crew member from the relevant yacht.

Any authorisations for vehicles must be requested by sending an e-mail to mybashow.marina@mmv.it.

POLLUTION POLICY: Any yacht deemed to be causing a nuisance to other yachts and exhibitors will be asked to leave. The Show reserves the right to exclude yachts whose exhaust causes a problem to others (the yacht fees are not refundable).

WASTE DISPOSAL: Domestic waste disposal is included in the berthing rate. Any other waste will be managed and charged separately (hazardous waste and voluminous waste)

BLACK WATER DISPOSAL: During the Show, it won't be possible to dispose of black water. Please ensure you empty your tanks before arrival. Please contact Marina Molo Vecchio for further info by email mybashow.marina@mmv.it. or phone +39 010 27011.